



STOBA INCREASES TRANSPARENCY IN ITS ORDER BACKLOG

SAP-based add-on YODA provides real-time key performance indicators

Replacing the former ERP system and introducing SAP ERP 2018, stoba faced the challenge of mapping reliable key performance indicators on backlog orders. This function had until then been performed by the former system and was not sufficiently covered by SAP ERP.

Provide order backlog data in real time

stoba was looking for an SAP add-on that would process all order backlog data in real time and make it available for visualization in the existing non-SAP Business Intelligence (BI) tool.

The functional requirements were:

- Mapping of different types of scheduling agreements and sales orders,
- separate display of consignment/transit stock from EDL processing,
- View by date of scheduled goods issue,
- Evaluation of order stock history to better assess daily changes.

Alexander Hertle, Deputy Division Manager Internal/External Logistics, stoba Präzisionstechnik: "We decided in favor of the YODA add-on because it met all the requirements

from the specialist departments and we had already had very good experience with the SPEEDI tools from WSW Software. For example, the SPEEDI EDL tool, which provides excellent support for our consignment process with functions that are not available in SAP ERP. YODA was fully installed and set up on the stoba system in no time."

Customer orders or delivery schedules:

YODA provides a detailed overview

YODA extracts daily updated order data from SAP ERP and from EDL processing, analyses them and transfers the relevant KPIs to the BI system. There, the KPIs are visualized centrally and clearly in a modern dashboard.

This gives users the required clear view of KPIs relating to the order backlog, for example all open sales orders and delivery schedules, which can be refined down to the schedule line level using drill-down. Additional transparency is provided by information such as the current stock level, the backlog order quantity, the process status or characteristics of the material classification, with which the KPI analyses are enriched.

stoba
Precision
Technology

stoba Präzisionstechnik, with headquarters in Backnang, Germany, is a specialist in the development and manufacturing of high-precision metallic components and assemblies used among others in the automotive industry, medical technology or consumer products. The company is part of the stoba Group and has seven locations and 1,100 employees on three continents.

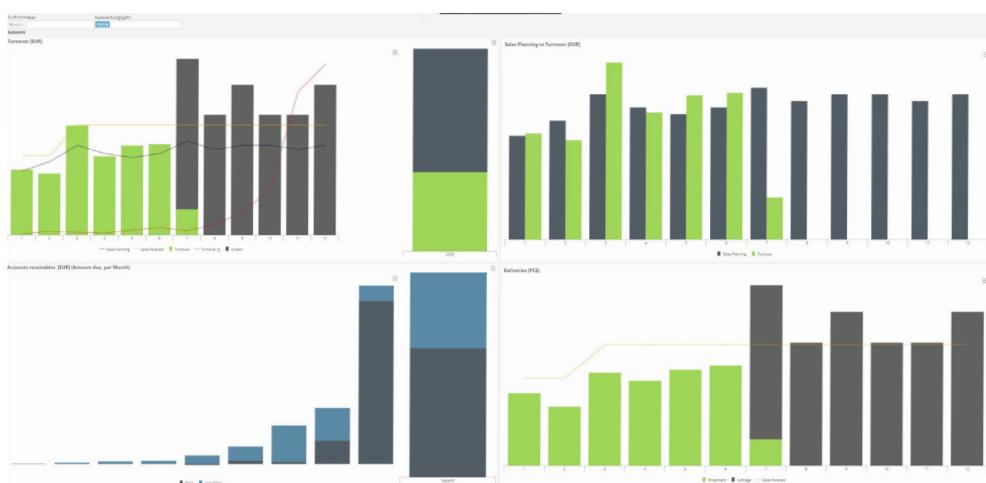


Alexander Hertle

The order backlog can be retrieved and displayed at any time, optionally on a daily, weekly, monthly, quarterly and annual level. The inventories can be filtered in terms of customers as well as parts, and the display of requirements for a part that appears in several delivery schedules can be either detailed or aggregated in a single view.

Thanks to YODA, there have also been improvements in purchasing at stoba Präzisionstechnik, which can use the KPIs on order backlog to plan the procurement of packaging materials much more accurately in advance, even though they are not included in the bill of materials.

Visualization YODA order backlog incl. further sales key figures in a central dashboard



Specialist departments are immediately able to provide information thanks to current key order figures

Around 100 stoba employees in Germany and the USA now use the evaluations from YODA - from management to sales and purchasing to production control.

Deborah Weiβ, Head of Order Processing, stoba Präzisionstechnik: *"We used to send out evaluation lists by e-mail once a week. To get an overview of all the parts in the order backlog, each delivery schedule had to be viewed individually. This was extensive and time-consuming. With the add-ons from WSW, our specialist departments now have immediate access to up-to-date key order figures available at the push of a button. We can determine the order range and plan sales in advance. We now have much more transparency than before."*

yoda®

YODA Add-ons: Real-time KPIs directly from SAP ERP or S/4HANA.

Our YODA Add-ons are ready-to-use, low-cost "out of the box" packages that enable real-time queries and analyses of KPIs from SAP. The packages bundle each of the key performance indicators that are important for a certain business area. The data is visualized in a dashboard and can be analyzed down to the individual document by drilling down. For SAP BW users, ready-made data models are available in classic or HANA-optimized form.