

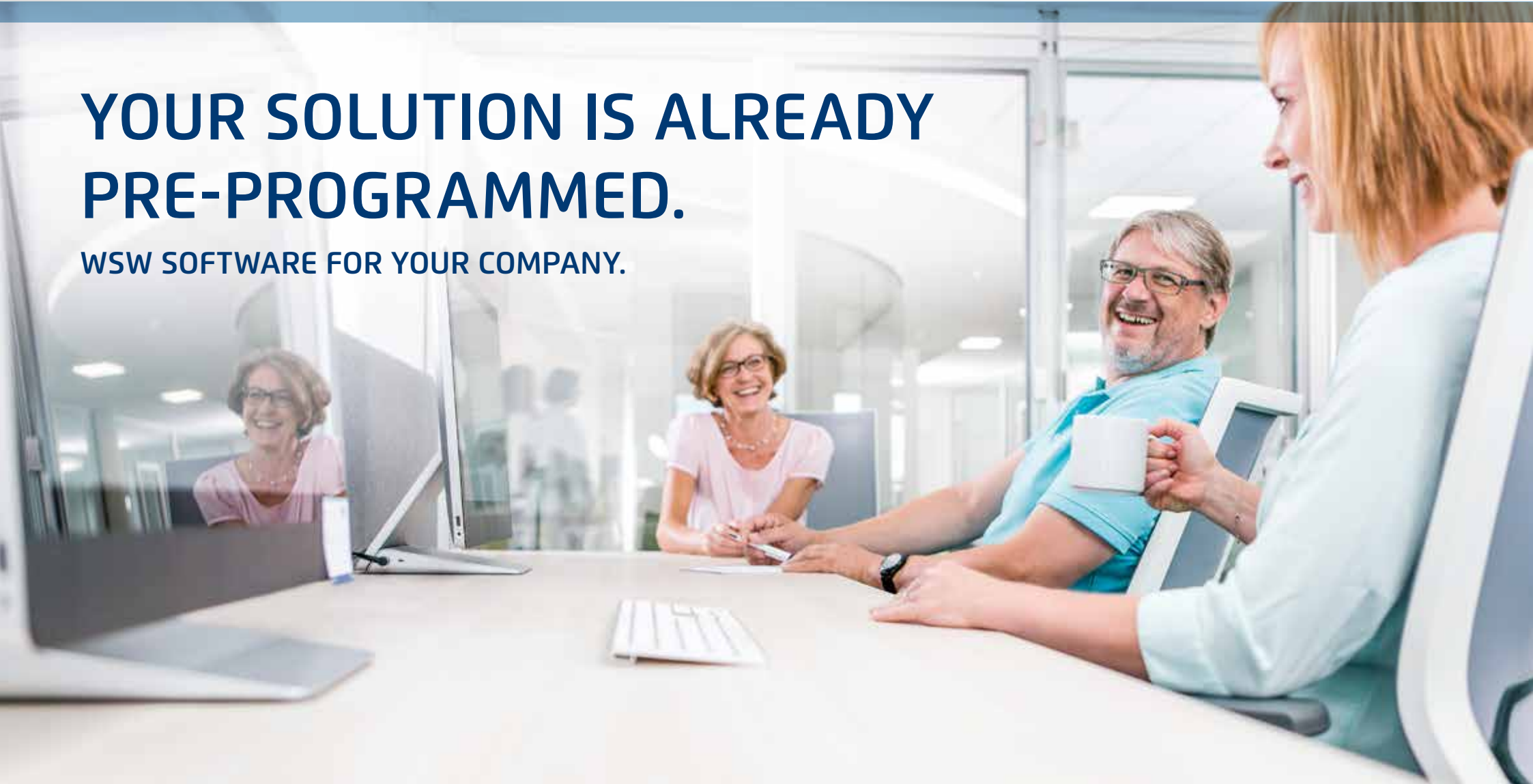
SIMPLE. BETTER. DONE.



SOFTWARE

# YOUR SOLUTION IS ALREADY PRE-PROGRAMMED.

WSW SOFTWARE FOR YOUR COMPANY.





# HELLO!

Thank you for your interest in WSW Software. The following pages will tell you about us and our work. You already know the most important thing: We have set ourselves the task of providing you with IT logistics solutions to facilitate work processes and support your company's success - also working in related areas such as server organization or Business Analytics.

But it's not just about presenting our products to you, but also about presenting ourselves. Good cooperation is crucial to success: Our aim is to be a real partner to you as a customer, providing custom-fit solutions and always being there for you personally.

I'd be delighted to meet you soon and talk to you in person about the benefits of our software solutions.

Klaus Mürer, CEO







## WHO WE ARE...

Specialists for your day-to-day business.

### What you can expect:

- In-depth know-how that has been growing continuously for more than 30 years.
- International orientation combined with the efficiency of a medium-sized company.
- IT standard solutions without industry restrictions.
- Highest functionality and efficiency in everyday practice.

We specialize in highly configurable IT logistics solutions based on SAP and Microsoft.net. These days, numerous customers across a wide range of different industries use our software. However, back when we were first founded, things were very different.

In 1986, our company emerged from Webasto Fahrzeugtechnik AG. Five years after the invention of the personal computer, we could not have foreseen that we would one day become the leading provider of logistics add-ons in the automotive industry. But that's exactly what we are!

We now work independently of any particular industry and supply more than 300 customers around the world with highly configurable IT standard solutions and the associated expertise.

This means that one thing is of particular importance to us – making sure that users of our products can work with them completely smoothly on a daily basis. This is why we put great value on flexibility, ease of use and fair pricing. We can therefore guarantee a quick return on your investment (ROI).

What our customers say:

*“For many years, Webasto has been able to depend on the reliable specialist expertise of WSW Software.”*



Dirk Fahrnbach, Director IT Global Business Application,  
Webasto SE

## ...AND WHAT WE WANT.

We're getting bigger, so that the world gets a little smaller.

Faster, shorter, more direct: Globalized goods traffic is bringing the world ever closer together. Almost every industry is facing complex logistics requirements. With our products you have the best preparation for these challenges. We combine the advantages of international opportunities with those of a flexible, personal medium-sized company.

It is always a pleasure whenever our products are used in a new industry. In recent years, we have also grown along with our customer portfolio, and now have more than 140 employees - a healthy consequence of our successful work.





## THE PRINCIPLE OF OUR PRODUCTS.

Immediate installation instead of lengthy programming process.

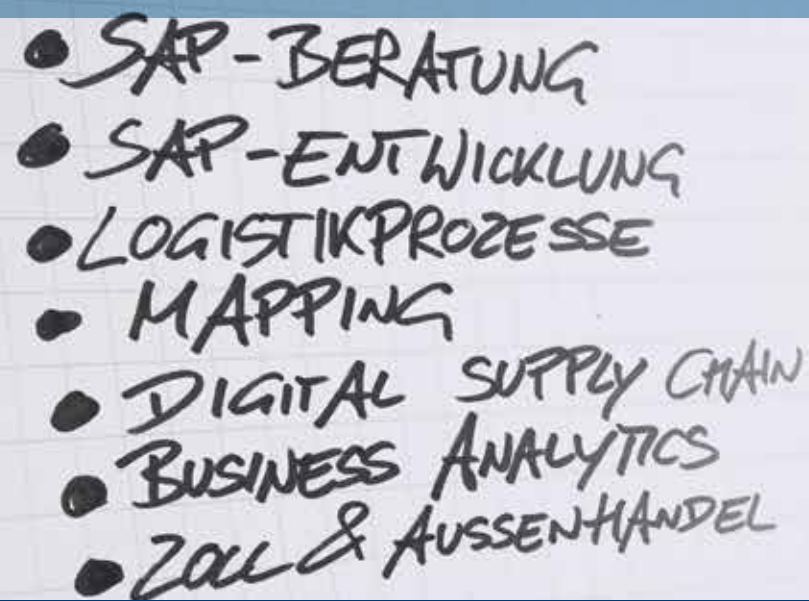
### What you can expect:

- Ready-to-use solutions.
- Flexible implementation according to your wishes.
- Maximum user-friendliness.
- Smooth operation based on integrated SAP process knowledge.

Production, logistics, business analytics or customs and foreign trade - as broad as the range of applications for our products may be, they all have the same strengths. Each of our IT solutions is highly configurable, modular and highly useful for you. Because each one meets maximum demands in terms of integration, quality, visualization and automation and can be quickly adapted to new requirements.

One reason for this is our astutely developed system of specific add-ons, which we provide ready-to-use and from which we put together exactly the right solution package for you. For example, more than 500 solutions are available for OEM processes. This allows us to map out individual or industry-specific processes when the standard SAP ERP and SAP S/4HANA functions reach their limits.

With our Digital Supply Chain division we collect you directly on the shopfloor. Our web-based ME solution gives you a complete overview of your production and the JIS solution LOJISTIX enables efficient and transparent JIS processing.

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- A photograph of a notepad with a handwritten list of services. The list includes SAP consulting, SAP development, logistics processes, mapping, digital supply chain, business analytics, and trade & international trade. The notepad is placed over a blurred office background.
- SAP-BERATUNG
  - SAP-ENTWICKLUNG
  - LOGISTIKPROZESSE
  - MAPPING
  - DIGITAL SUPPLY CHAIN
  - BUSINESS ANALYTICS
  - ZOLL & AUSSENHANDEL

## THE PRINCIPLE OF OUR WORK.

For you here and now.

Just as our products are not solely concerned with logistics, our work is not limited to programming. On the contrary: This means you get all services – consulting, development, ITIL-compliant 24/7 support, managed services – from a single source and thus benefit from the best possible customer care.

Depending on the product, it's advisable to obtain comprehensive advice in advance. For example, having to comply fully with your customer's requirements in terms of quantity, time, place and sequence during delivery, while at the same time trying to increase your own profitability and optimizing internal production sequences. Then we create a sustainable just-in-sequence concept (JIS), deliver the right software and ensure that it runs quickly and smoothly for you.

After that we're right by your side with first-class, customized support services. To ensure that your IT stability, availability, performance, and productivity requirements are met in the best possible way, and that you get the best business value from your IT investments.

### What you can expect:

- Process-oriented consulting and tailor-made software.
- Customized support services.
- Partnership-based support from preparation through into ongoing operation.



What our customers say:

*“SPEEDI integrates and facilitates various customer processes”*



Antje Rinke, Erbslöh AG,  
Information Management

## THE SMART SOLUTION FOR YOUR LOGISTICS.

*SPEEDI*® – the proven logistics add-on for SAP:  
Save on programming, and thus up to 70% of the costs.

*SPEEDI* is our Toolbox for you to use to control your logistics processes. It complements the SAP standard, especially SAP ERP, with more than 1400 possible modules. From this, your individual logistics solution can be put together “out of the box”. Modification-free, fast-to-use and highly functional.

### Smart Toolbox for efficient process management

*SPEEDI* configures and automates your ordering, delivery, invoicing and credit processes and brings all this information together into an easy-to-use interface. Without needing lengthy programming, your specific industry and company

requirements will be perfectly integrated into the SAP process. This saves time, nerves and up to 70% of costs. The *SPEEDI* components are modular and therefore highly flexible in use.

They are perfectly integrated together and are tried and tested. This allows you to add new features or optimize your package at any time.

All *SPEEDI* tools extend the SAP standard processes directly without modifying them. Your work continues seamlessly and you can always rely on your processes working, even when there are changes.

# *SPEEDI*®





## THE NEWEST GENERATION OF LOGISTICS SOLUTIONS.

JUNIQ® – efficient logistics modules for S/4HANA:  
100% compatible and easier than ever to configure.

# JUNIQ®

JUNIQ is our add-on for controlling logistics processes, especially in SAP S/4HANA. Your individual logistics solution can be put together “out of the box” from the smart Toolbox. JUNIQ extends the standard SAP functions to meet your exact requirements without any programming effort on your part.

### **Optimal use of SAP S/4HANA for logistics processes**

With JUNIQ you combine the advantages of the SAP standard with the benefits of an individual logistics solution. You use the data processing speed and the intuitive SAP Fiori interface from S/4HANA for your specific ordering, delivery,

invoicing and credit processes. JUNIQ configures and automates your processes and integrates them seamlessly as modules in SAP. This is fast, cost-effective and very agile: In the event that your requirements should expand or change, the appropriate tools are available in JUNIQ and are simply added in a modular way.

You can rely on the modules working together smoothly, not just with S/4HANA, but also with each other. Because our comprehensive process knowledge and experience is incorporated into every single one.

### **What you can expect:**

- Significant time savings thanks to consistent, automated sequences.
- Maximum reliability through seamless SAP integration.
- High transparency and smooth working through clear operation.
- Rapid return on investment (ROI) through reduced development costs.



What our customers say:

*„By using SPEEDI certificates of arrival, we were able to approach our business partners proactively, propose the solution and integrate it into their business processes well before the legal deadline.“*



*Amel Aganovic, Hirschmann Automotive  
Process & Systems Integration*

## SUPPORT FOR EXPORTING COMPANIES.

Completing customs and foreign trade processes efficiently and in compliance with the law.

In trade with international partners, efficient and transparent customs and foreign trade processes are crucial for the competitiveness of exporting companies. With our support you can rely on impeccable processes under SAP ERP, SAP GTS and S/4HANA.

With the customs and foreign trade expertise, from A to Z, of our consulting, solution and process specialists, we can help to optimize your foreign trade. We provide all services from a single source with the best possible support. If needed, we involve specialist customs consulting partners. Additional services, such as updating and maintaining preference rules

and statistical goods numbers, complete our offering.

Our experts establish consistently IT-based, automated, legally compliant customs and foreign trade processing under SAP ERP, SAP GTS or S/4HANA in your company – customized and cost-optimized. Our range of services in this area includes all relevant issues, such as preference calculations, long-term supplier's declaration (LLE), ATLAS/AES procedures, sanction lists/embargo checks, Electronic Compliance Reporting (ECR), VAT ID checks.





## THE SIMPLE SOLUTION FOR YOUR BUSINESS ANALYTICS.

YODA® – the industry-specific add-on for detailed process analysis:  
Performance indicators in real time, directly from SAP.

YODA enables industry-specific KPI packages. The add-on is embedded in SAP ERP or S/4HANA so that you can read your KPIs directly from SAP.

### Simple and detailed - perfect for medium-sized companies

For certain industries, such as automotive, mechanical engineering or pharmaceuticals, the KPI packages are already available ready for use. You can use them to monitor and analyze relevant topics such as order backlog, call-off behavior or delivery reliability “out of the box”.

YODA thus offers a fast, cost-effective and differentiated entry into the field of Business Analytics, especially for medium-sized companies. Various front-end tools are available giving you equally convenient access to your figures via desktop, tablet and smartphone. Good to know: YODA can also run without SAP Business Warehouse.

yoda®

### What you can expect:

- Business Analytics as an add-on without any intervention in the system.
- Ready-to-use solutions save on development costs.
- Fast and cost-effective to use.
- Great depth of detail according to industry and company requirements.

What our customers say:

*„LOJISTIX and WSW Software convinced us all along the line. Even the standard version of this solution perfectly covered our core requirements.“*



*Matthieu Garandeu, Eurofit  
Head of Logistics and IT*

## THE COMPLETE SOLUTION FOR JIS LOGISTICS.

LOJISTIX® – Software standard for smooth sequencing:  
fast to configure with complete EDI integration.

# LOJISTIX®

### What you can expect:

- Central clock for warehouse, assembly and production.
- High performance, flexible, scalable process design.
- Efficient JIS processes.
- Self-sufficient software that can optionally work with all ERP systems.

With LOJISTIX you can supply the production at your customers at any time in the correct sequence and on schedule. Because the stand-alone software controls the logistics process according to the Just-in-Sequence method. Reliable in function and convenient in handling.

### Sequencing for the most exacting of requirements

LOJISTIX automates and controls the packing and delivery of orders according to the sequence: Container generation, truck loading and delivery. The entire process remains highly flexible and meets even short-term changes to requirements promptly with complete EDI integration.

LOJISTIX allows smooth transfer of your delivery to JIS because the complete workflow of your customers can be configured and modeled precisely. What is more: LOJISTIX communicates directly with the production systems and thus also enables Industry 4.0 scenarios. The software integration is very easy thanks to pre-configured procedures. LOJISTIX operates autonomously, but also works reliably together with popular ERP systems.

Our web-based Manufacturing-Execution solution controls and secures your production processes, communicates via OPC UA and guarantees that all production stages are traceable



What our experts say:

*“QUMBU is amazingly clear and should simplify working, especially for those who have enough other tasks to do.”*



Andreas Frey, QUMBU-Projectmanager  
WSW Software GmbH

## THE PRACTICAL SOLUTION FOR SQL SERVER.

QUMBU® – Organizes backups and maintenance effortlessly and securely.

# QUMBU®

QUMBU is designed to make your life with Microsoft SQL servers easier. A practical backup and maintenance tool with a clearly arranged and intuitive user interface, maximum security and well planned functionality.

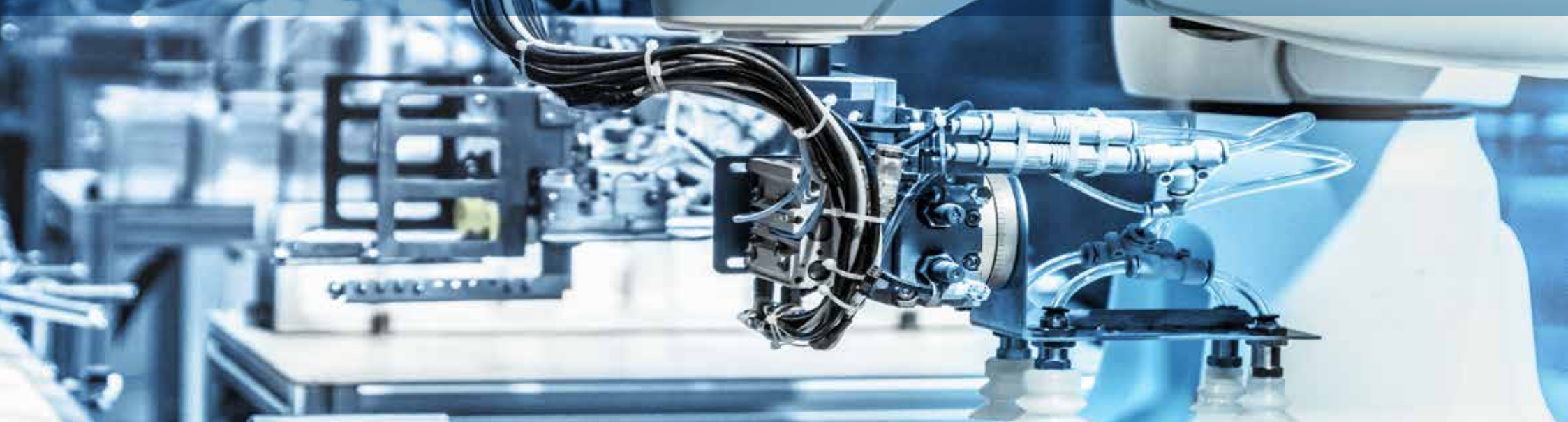
### Security can be so simple

QUMBU simplifies handling of SQL servers from Version 2008 R2 and protects your data reliably. Maintenance functions are predefined, so all you need to do is select them. The right

amount of options can make your daily work easier.

QUMBU gives you the overview you need to organize your server with confidence: Backups can be encrypted, compressed and, if desired, backed up to the Microsoft Azure Cloud. Databases can easily be cloned, restored or simulated. The tool is easy to install by means of a wizard, updates are carried out automatically via the Internet, and you can always choose between standard and expert mode with extended functionality.





## THE SIMPLE SOLUTION TO CONTROL YOUR PRODUCTION.

VALERIS® – modern Manufacturing Execution System with complete traceability, free configuration and intuitive operation.

### What you can expect:

- Seamless traceability of products and processes.
- Free scalability and low IT costs through modern web technology.
- Industry 4.0- and IIoT-ready.
- Fast decisions through individual dashboards and reports.

VALERIS maps all production lines and workstations as digital twins and reflects the processes in the store floor and the production logic one to one. It guarantees complete product traceability and safety. It detects irregularities immediately and, if necessary, locks the production automatically.

#### **Maximum process reliability and product quality**

Thanks to the low-code approach, users or process engineers can flexibly configure machine interfaces as well as process and production parameters themselves - without additional IT know-how.

VALERIS is highly transparent and user friendly: It has a modern interface in UX design and guides the user safely through all configuration and administration steps. Current data is compared with target values and displayed. Customizable dashboards, reports or worker dialogs round off the system. All this relieves your internal IT department and saves your IT budget.

# VALERIS®



## YOU CAN USE OUR SOLUTIONS. OR CREATE THEM.

### WSW Software as an employer.

What are the needs of our customers? This question forms the basis for us to build our offer. Looking into the company, the question arises, what do the employees want?

#### Simply good work

Great career opportunities, well-known customers, vast expertise, appreciation and versatile development opportunities are usual parts of the package to make you feel comfortable at your workplace. But what really matters is something else: That you enjoy coming to work because it's fun, your colleagues are nice people and the team works well together!

For three decades, we've experienced customers being impressed by our harmonious and honest cooperation, both within a team and in collaboration. We put great value on being personally approachable, directly on the spot. At our headquarters in Gauting near Munich and our sales offices in Leonberg and Dortmund.

#### Contact:

We'd be delighted if you would like to get in touch with us - whether you want to become a customer or an employee.

For questions about our services:  
[info@wsw.de](mailto:info@wsw.de) oder + 49 (0) 89-895089-0

You would like to make a career with us:  
[jobs@wsw.de](mailto:jobs@wsw.de) oder + 49 (0) 89-895089-407



